



21st Annual Aviation Industry Suppliers Conference
Beverly Wilshire, Beverly Hills, CA
March 19-21, 2007

PROGRAM

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MARCH 19 - MONDAY

- 6:00-8:30 pm Registration and Welcome Reception - Le Grand Trianon, Wilshire Wing Mezzanine
Welcome Reception, sponsored by **Aviation Partnership of Louisiana**
- 8:00 Speakers Dinner, sponsored by **Aviation Equipment, Inc.**

MARCH 20 - TUESDAY

- 7:30-9:00 am Registration - The Grand Ballroom Foyer, Beverly Wing
Buffet Breakfast, The Grand Ballroom, sponsored by **CIT Aerospace**
- 9:00-9:15 Welcome Address and Introduction by Conference Chairman
The Grand Ballroom **Gilbert W. Speed**
Publisher, SPEEDNEWS
- 9:15-9:45 INTERNATIONAL LEASE FINANCE CORP. (ILFC)
Opening Address **Steven Udvar-Hazy**
Chairman & CEO
- 9:45-10:25 AIRBUS
Product Development Update **Colin Stuart**
Vice President, Marketing
- 10:25-10:45 Coffee Break - Grand Ballroom, sponsored by **Flight**
- 10:45-11:25 BOEING COMMERCIAL AIRPLANES
Product Development Update **James A. Haas**
Director, 787 Product
Marketing
- 11:25-12:00 EMBRAER
Product Development Update and Aircraft Delivery Forecast **Luiz Sergio Chiessi**
Vice President, Market
Intelligence - Airline Market
- 12:00-12:30 pm BOMBARDIER AEROSPACE
The Optimal Solution - Technology and Right-Sizing
for the Market **Gary Scott**
President, Aircraft Services &
New Commercial Aircraft
Program
- 12:30-2:00 Lunch: Le Grand Trianon, Wilshire Wing Mezzanine, sponsored by **CIRCOR Aerospace**
- 2:00-2:30 GE COMMERCIAL AVIATION SERVICES
The Plane Truth: A Lessor/Financier View of the Industry **Henry Hubschman**
President & CEO
- 2:30-3:00 ESG AVIATION SERVICES
What Will Drive New Single-Aisle Replacement Aircraft **Edmund S. Greenslet**
President
- 3:00-3:15 Tea Break - The Grand Ballroom, sponsored by **Flight**
- 3:15-3:50 MORGAN STANLEY
A Wall Street View: The Aircraft and Engine Manufacturers **Heidi Wood**
Managing Director
- 3:50-4:25 CALYON SECURITIES (USA)
Airlines: Major Industry Restructuring Begins **Raymond Neidl**
Senior Airline &
Transportation Analyst
- 4:25-5:00 HOULIHAN LOKEY HOWARD & ZUKIN
Industry Consolidation **Richard Phillips**
Director
- 6:30-7:00 Buses leave from the Beverly Wilshire, Beverly Wing for the Jonathan Club
- 7:30-10:00 Dinner Party at the Jonathan Club (spouses invited)
Cocktails & Wine sponsored by **Spirit Aerosystems & Greater Wichita Economic
Development Coalition**
- 10:00-10:30 Buses leave from the Jonathan Club for the Beverly Wilshire.



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MARCH 21 - WEDNESDAY

- 7:00-8:00 am Buffet Breakfast - The Grand Ballroom, sponsored by **CIT Aerospace**
- 8:00- 9:45 AIRCRAFT DELIVERY AND RETIREMENT FORECASTS - Session One, The Grand Ballroom
 Moderated by **Byron K. Callan** - Senior Vice President, Prudential Equity Group
- BOEING COMMERCIAL AIRPLANES - **Andrew Magill**, Director, Market Analysis
 GECAS - **Ian Gurekian**, Vice President, Product Evaluation & Strategy
 AIRBUS - **Laurent Rouaud**, Vice President, Market Forecasts & Research
- 9:45-10:00 Coffee Break - The Grand Ballroom, sponsored by **GE Commercial Finance**
- 10:00-11:30 AIRCRAFT DELIVERY AND RETIREMENT FORECASTS - Session Two
 Moderated by **Byron K. Callan** - Senior Vice President, Prudential Equity Group
- WALSH AVIATION - **John F. Walsh**, President
 ROLLS-ROYCE - **Richard Evans**, Market Forecasting Manager, Civil Large Engines Group
 PRATT & WHITNEY - **Al Wang**, Senior Manager, Forecasting & Market Planning
- 11:30-12:00 Forecast Discussion and Questions **Byron K. Callan**
 Senior Vice President
 Prudential Equity Group
- 12:00-1:30 pm Lunch: Le Grand Trianon, Wilshire Wing Mezzanine, sponsored by **CIRCOR Aerospace**
- 1:30-2:00 BOEING **Robert Avery**
 Supporting the 787 in Operation Vice President, 787
 Services & Support
- 2:00-2:30 AVITAS **Dr. Adam M. Pilarski**
 Why Can't Airlines Make Money Senior Vice President
- 2:30-3:00 WALSH AVIATION **John F. Walsh**
 Regional Aircraft and Business Jet Forecast President
- 3:00-3:15 Tea Break - The Grand Ballroom, sponsored by **GE Commercial Finance**
- 3:15-3:45 CARGO CONVERSIONS **Frederick L. Hatton**
 State of the Air Cargo Industry and Aircraft Conversions President
- 3:45-4:15 DELTA TECHOPS **Jack Turnbull**
 Trends in the MRO Market Director, Tech Sales &
 Marketing
- 4:15-4:45 AEROSTRATEGY **Dr. Kevin Michaels**
 Seven Paradigms Reshaping Aerospace Principal
- 5:00-6:00 Farewell Reception - The Grand Ballroom, sponsored by **Meggitt Aerospace Equipment**
 Drawing for a Boeing 787-7 Dreamliner model (must be present to win)

MARCH 22 - THURSDAY

- 8:45 am- A tour of the Ronald Reagan Presidential Library and Museum and Air Force One Pavilion. A buffet
 3:00pm lunch will be served. (Sign up necessary; bus leaves the hotel, Beverly Wing at 8:45 am and returns to hotel by 3:00 pm)