



General Aviation Airplane Shipment Report

General Aviation Manufacturers Association

1400 K Street NW, Suite 801

Washington, DC 20005

End-of-Year 2004

Make and Model	QI	QII	QIII	QIV	YTD
Grand Total Civil Shipments	542	579	806	994	2,963
Grand Total Airplane Billings	\$2,389,713,623	\$2,553,247,289	\$3,092,452,215	\$3,860,421,355	\$11,903,834,482
Airbus¹					
ACJ	N/A	N/A	N/A	N/A	N/A
Total Units	N/A	N/A	N/A	N/A	N/A
Total Billings	N/A	N/A	N/A	N/A	N/A
American Champion					
Adventurer 7GCAA	3	4	3	2	12
Aurora 7ECA	0	1	0	1	2
Super Decathalon 8KCAB	11	11	5	11	38
Citabria Explorer 7GCBC	6	5	8	5	24
Scout 8GCBC	6	3	4	5	18
Total Units	26	24	20	24	94
Total Billings	\$2,979,400	\$2,703,600	\$2,184,000	\$2,749,600	\$10,616,600
AvCraft Aviation					
Dornier 328 Jet (Envoy3)	4	0	3	2	9
Total Units	4	0	3	2	9
Total Billings	\$43,000,000	\$0	\$42,000,000	\$47,000,000	\$132,000,000
Aviat Aircraft²					
Husky A-1B	N/A	N/A	N/A	N/A	30
Husky Pup	N/A	N/A	N/A	N/A	3
Pitts S-2C	N/A	N/A	N/A	N/A	9
Total Units	N/A	N/A	N/A	N/A	42
Total Billings	N/A	N/A	N/A	N/A	\$8,000,000
Boeing Business Jets					
BBJ	2	0	0	0	2
BBJ 2	0	0	0	1	1
Total Units	2	0	0	1	3
Total Billings	\$80,000,000	\$0	\$0	\$53,000,000	\$133,000,000
Bombardier¹					
Learjet 40	6	3	3	5	17
Learjet 45/XR	3	6	9	4	22
Learjet 60	3	2	1	3	9
Challenger 300	7	6	8	7	28
Challenger 604	6	7	7	9	29
Global 5000	0	0	0	4	4
Global Express	9	3	5	3	20
Total Units	34	27	33	35	129
Total Billings	\$805,320,000	\$536,640,000	\$681,090,000	\$614,630,000	\$2,637,680,000

Make and Model	QI	QII	QIII	QIV	YTD
Cessna Aircraft					
172 Skyhawk	8	12	3	9	32
172S Skyhawk	53	34	43	74	204
182 Skylane	20	5	85	86	196
182T Skylane	8	0	68	57	133
206 Stationair	5	7	1	9	22
206T Stationair	12	3	3	49	67
208 Caravan I	1	7	0	5	13
208B Caravan IB	2	11	19	19	51
525 CJ1	5	5	3	7	20
525A CJ2	8	6	7	6	27
525B CJ3	0	0	0	6	6
550 Citation Bravo	5	7	11	2	25
560 Citation Encore	2	3	6	13	24
560XL Citation Excel	13	7	3	0	23
560XLS Citation XLS	0	0	13	19	32
680 Sovereign	0	0	3	6	9
750 Citation X	0	7	4	4	15
Total Units	142	114	272	371	899
Total Billings	\$257,692,313	\$353,773,171	\$510,255,013	\$659,134,418	\$1,780,854,915
Cirrus Design					
Cirrus SRV	1	0	2	0	3
Cirrus SR20	38	2	39	12	91
Cirrus SR22	66	127	110	156	459
Total Units	105	129	151	168	553
Total Billings	\$36,213,941	\$50,388,166	\$55,267,232	\$68,309,709	\$210,179,048
Dassault					
Falcon 50EX	0	1	2	2	5
Falcon 2000	3	2	3	3	11
Falcon 900C	0	2	1	0	3
Falcon 900EX	0	1	0	0	1
Falcon 900EX EASy	5	1	5	3	14
Falcon 2000EX	3	4	2	1	10
Falcon 2000EX EASy	0	0	3	16	19
Total Units	11	11	16	25	63
Total Billings	\$313,350,000	\$291,080,000	\$436,710,000	\$635,710,000	\$1,676,850,000
Diamond Aircraft¹					
DA20	13	17	11	17	58
DA40	44	24	72	63	203
Total Units	57	41	83	80	261
Total Billings	\$12,380,000	\$8,140,000	\$20,315,000	\$18,845,000	\$59,680,000
Embraer¹					
Legacy Executive	0	3	2	8	13
Total Units	0	3	2	8	13
Total Billings	\$0	\$63,450,000	\$42,300,000	\$169,200,000	\$274,950,000
Gippsland Aeronautics¹					
GA8 Airvan	5	5	5	5	20
Total Units	5	5	5	5	20
Total Billings	N/A	N/A	N/A	N/A	N/A
Gulfstream					
Gulfstream 100/200	4	6	6	6	22
Gulfstream 300/400/500/550	13	14	14	15	56
Total Units	17	20	20	21	78
Total Billings	\$606,000,000	\$771,000,000	\$798,000,000	\$837,000,000	\$3,012,000,000
Lancair					
Columbia 350	17	11	0	0	28
Columbia 400	0	9	17	24	50
Total Units	17	20	17	24	78
Total Billings	\$6,375,000	\$8,175,000	\$8,500,000	\$12,000,000	\$35,050,000

Make and Model	QI	QII	QIII	QIV	YTD
Maule Air					
MXT-7-180	1	4	1	0	6
MXT-7-180A	0	1	1	0	2
MX-7-180AC	1	0	1	1	3
MX-7-180B	1	0	0	0	1
MX-7-180C	0	1	0	0	1
M-7-235B	1	0	1	0	2
M-7-235C	1	1	3	1	6
MT-7-235	0	1	0	0	1
M-7-260C	2	0	1	0	3
MT-7-420	0	1	0	1	2
Total Units	7	9	8	3	27
Total Billings	\$775,846	\$1,077,296	\$912,866	\$608,560	\$3,374,568
Mooney Aircraft					
M20M Bravo DX	3	1	1	4	9
M20R Ovation2 DX	5	4	3	16	28
Total Units	8	5	4	20	37
Total Billings	\$3,596,080	\$2,229,695	\$1,700,000	\$9,000,000	\$16,525,775
OMF Aircraft					
Symphony 160	1	0	0	0	1
Total Units	1	0	0	0	1
Total Billings	\$140,000	\$0	\$0	\$0	\$140,000
Pacific Aerospace Corp.					
CT/4E Airtrainer	0	2	2	2	6
PAC 750XL	2	3	2	3	10
Total Units	2	5	4	5	16
Total Billings⁶	\$2,000,000	\$3,000,000	\$2,000,000	\$3,300,000	\$10,300,000
Piaggio					
P.180 Avanti	2	4	4	6	16
Total Units	2	4	4	6	16
Total Billings	\$10,700,000	\$21,400,000	\$21,400,000	\$32,700,000	\$86,200,000
Pilatus					
PC-12	6	15	16	33	70
Total Units	6	15	16	33	70
Total Billings	\$19,050,000	\$47,625,000	\$50,800,000	\$104,775,000	\$222,250,000
Raytheon Aircraft					
Beech Bonanza A36	7	15	17	23	62
Beech Baron 58	1	10	8	12	31
Beech King Air C90B	2	5	10	10	27
Beech King Air B200	2	10	12	15	39
Beech King Air 350	1	7	9	19	36
Premier I	3	9	11	14	37
Hawker 400XP ⁵	4	5	5	14	28
Hawker 800XP	6	14	13	17	50
Total Units	26	75	85	124	310
Total Billings	\$137,336,000	\$345,673,000	\$372,601,000	\$547,067,000	\$1,402,677,000
Socata					
TB 9 Tampico	0	0	0	0	0
TB 10 Tobago	1	2	0	0	3
TB 200 Tobago	0	0	0	0	0
TB 20 Trinidad	2	0	0	0	2
TB 21 Trinidad	0	0	0	0	0
TBM 700	9	5	6	11	31
Total Units	12	7	6	11	36
Total Billings	\$25,261,670	\$14,217,470	\$16,226,220	\$29,801,620	\$85,506,980

Make and Model	QI	QII	QIII	QIV	YTD
The New Piper Aircraft					
PA-28-161 Warrior III	7	6	4	1	18
PA-28-181 Archer III	7	4	1	7	19
PA-28R-201 Arrow	3	5	3	1	12
PA-32R-301 Saratoga II HP	0	4	5	0	9
PA-32R-301T Saratoga II TC	6	14	8	3	31
PA-32-301FT Piper 6X	9	7	7	1	24
PA-32-301XTC Piper 6XT	6	3	3	2	14
PA-34-220T Seneca V	3	3	3	1	10
PA-44-180 Seminole	2	3	6	0	11
PA-46-350P Malibu Mirage	3	3	6	3	15
PA-46-500TP Meridian	7	8	6	5	26
Total Units	53	60	52	24	189
Total Billings	\$26,306,873	\$31,457,991	\$28,971,484	\$14,566,048	\$101,302,396
Tiger Aircraft					
Tiger AG-5B	5	5	5	4	19
Total Units	5	5	5	4	19
Total Billings	\$1,236,500	\$1,216,900	\$1,219,400	\$1,024,400	\$4,697,200
Grand Total Civil Shipments	542	579	806	994	2,963
Grand Total Airplane Billings	\$2,389,713,623	\$2,553,247,289	\$3,092,452,215	\$3,860,421,355	\$11,903,834,482

Airplane Shipments³ by Type: Manufactured Worldwide

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	388	363	552	654	1,999
Multi-Engine Piston	6	16	17	13	52
Total Piston	394	379	569	667	2,051
Turboprops	34	76	84	127	321
Business Jets	114	124	153	200	591
Total Turbine	148	200	237	327	912
Grand Total	542	579	806	994	2,963

Airplane Shipments³ by Type: Manufactured in U.S. Only⁴

	QI	QII	QIII	QIV	Year-To-Date
Single-Engine Piston	322	313	462	567	1,706
Multi-Engine Piston	6	16	17	13	52
Total Piston	328	329	479	580	1,758
Turboprops	15	49	56	74	194
Business Jets	73	88	106	136	403
Total Turbine	88	137	162	210	597
Grand Total	416	466	641	790	2,355

2004 Military Airplane Shipments

Make and Model	QI	QII	QIII	QIV	Year-To-Date
Cessna Aircraft					
UC-35	1	1	0	1	3
Total Units	1	1	0	1	3
Raytheon Aircraft					
Beech King Air B200	0	0	0	0	0
Beech King Air B350	0	0	0	2	2
Beech 1900D	1	0	0	0	1
T-6A	13	20	18	16	67
Total Units	14	20	18	18	70
Grand Total Military Shipments	15	21	18	19	73

Notes:

1. Company billings are not reported. Where available, GAMA estimates total billings using public information including B/CA 2004.
2. Aviat reports shipments on an annual basis only.
3. A shipment occurs when a general aviation airplane is shipped from its production facility to a customer located anywhere in the world.
4. An airplane is considered to be manufactured in the U.S. when produced under a FAA production certificate.
5. Raytheon Aircraft's Hawker 400XP was formerly reported as the Beechjet 400A. GAMA will report Raytheon sales under the new name.
6. Billings for Pacific Aerospace excludes company billings for the CT/4E Airtrainer.
7. Company shipments may include deliveries to a fractional operator owned by the manufacturer.