

Faye Malarkey, VP-Legislative Affairs • RAA



Faye Malarkey directs RAA's policy efforts in conjunction with the Board of Directors and President. Since joining RAA in 1998, Faye has significantly increased RAA's grassroots presence on Capitol Hill and in 2004, played a key role in reforming the Essential Air Service Program. She was also part of a successful industry lobbying effort aimed at restoring the aviation system and airline financial stability after the terrorist acts of 2001.

Prior to joining RAA, Faye served as Government Affairs Manager for SmithBucklin, the world's largest trade association management company. She also served as Deputy Director, Get Out the Vote, for Victory '96, the Clinton Reelection campaign, and previously worked in the campaign and Washington headquarters of U.S. Senator Harris Wofford.

Faye graduated *summa cum laude* from the Honors College at the University of Pittsburgh, earning a bachelor's degree in philosophy.

Douglas Abbey, Managing Partner • The Velocity Group



Doug is a veteran aviation consultant, having founded AvStat Associates in 1989 prior to founding The Velocity Group. He is considered one of the world's foremost experts on the regional airline industry, and brings nearly 30 years of experience working with airlines, manufacturers, airports, regulatory agencies, and other industry clients in the sector.

Doug has worked with the Regional Airline Association in an advisory role for the last decade and a half, and is widely cited on aviation industry-related issues both by the general media and trade publications worldwide. In 2001, Doug established the Regional Air Service Initiative (RASI) with the underwriting of industry manufacturers and suppliers with the goal of promoting free market growth of regional jet (RJ) service in North America.

Prior to establishing AvStat, Doug was Director of Market Research at Fokker Aircraft (USA). Before that, he worked as a consultant at Kurth & Company; at SH&E; and as a Research Analyst with the U.S. DOT. He holds a BBA degree from George Washington University.

John F. Walsh, President • Walsh Aviation



John Walsh, with more than 30 years experience in aerospace, founded Walsh Aviation in 1993, a consulting service that specializes in forecasting the commercial and military aviation markets and identifying new business opportunities in the aerospace industry.

He is frequently quoted in numerous aerospace reports by several media outlets including the Wall Street Journal, Nightly Business Report, USA Today, World Airline News, BBC Worldwide News Hour, SPEEDNEWS, ATW, and Aviation Week & Space Technology. He maintains a focus on the cyclical nature of the industry to provide his clients with an "early warning" or "wake-up call" by identifying major turning points in the marketplace.

Mr. Walsh was formerly Director of Market Research for UNC, Inc., and Director of Market Planning and Corporate Relations for Rohr. He is a graduate of Manhattan College, Columbia University and UCLA, and has an MS in civil engineering and an MBA.

Barry MacKinnon, VP-Marketing & Airline Analysis • Bombardier



Barry MacKinnon was appointed to his current position within Bombardier Aerospace Regional Aircraft in April 2002. Previously he was Director of Program Strategy in Aircraft Programs where his group was tasked with market research, forecasting and strategic planning. Prior to assuming this role, he was Director of Airline Analysis for the Americas for Bombardier. He originally joined Boeing deHavilland as airline analyst in 1986 and then Canadair's Regional Jet Division in 1991.

Mr. MacKinnon is a member of the IATA International Industry Working Group for airport and airplane compatibility and is Vice Chair of the Toronto Board of Trade Air Services Committee. He was elected to the RAA Associate Member Council in 2001 and to the Board of Directors of the ERA in 2003.

Mr. MacKinnon is a graduate of Dalhousie University and a post-graduate of Loughborough University, UK, where he studied airport planning/management. He is an active private pilot.

Luiz Sergio Chiessi, Director-Market Intelligence • Embraer



Luiz Sergio Chiessi started at Embraer in 1999 as Sales Engineering Manager and is currently Director of Market Intelligence in charge of market, product and promotion strategies for the Embraer commercial aviation aircraft division, as well as competitor assessment.

He accumulated a wide experience in the airline business working for a major Brazilian airline for 27 years in many different areas: Flight Operations Engineering, Crew Scheduling, Fleet Planning, Aircraft Rotation, Tariffs & Pricing, Sales Channels Development, Code Sharing Agreements and general Commercial Planning.

Luiz graduated in Aeronautical Engineering and has an MSc in Transportation Sciences.

Mikhail Bulankin, Systems/Equipment Purchasing • Sukhoi Civil Aircraft

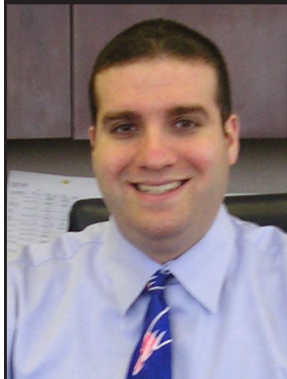


Mikhail Bulankin joined Sukhoi Civil Aircraft Company in 2003 and is Head of Systems and Equipment Purchase Department, focusing on procurement of equipment for the RRJ program.

Prior to joining Sukhoi Civil Aircraft Company, Mikhail was Head of Export Bureau for Sibirsky Aluminum Company, which was reorganized in 2000. He then joined Russian Aluminum Company. He was Commercial Director for Midland Resources Ltd. from 1995-1999 and Commercial Director for Metallia UK Ltd. from 1993-1995. He also worked for 18 years at Promsyrimport, starting as Senior Engineer and later became Vice Director. He was Senior Engineer for the USSR Trade Representation in Brazil from 1982-1986.

Mikhail attended Foreign Trade Academy in Moscow specializing in international economic relations and Moscow Higher Technical School by N. Bauman.

Dave Rosenberg, VP-Financial Planning & Analysis • RAAS



David Rosenberg was intimately involved in the planning and creation of Raytheon Airline Aviation Services (RAAS) in the fall of 2001. In his current position he is in charge of strategic planning, financial planning and analysis, and business development.

Dave is a 7-year employee of Raytheon Company, holding positions of increasing responsibility at Raytheon's Massachusetts headquarters and most recently, within Raytheon Airline Aviation Services (RAAS) in Wichita, Kansas.

He holds a BS degree in Finance from Babson College in Wellesley, Massachusetts, and has authored several market studies on both the cargo and 19-seat turboprop market.

Karelle Michel, Marketing Manager • ATR North America



Karelle Michel joined ATR North America in March 2004. She was selected to reinforce its Sales and Marketing department, and is also in charge of Public Relations in coordination with ATR's headquarters in Toulouse, France.

Karelle is a graduate in Economics and International Trade from Université, Paris XI. Upon graduation, she started working for a French International Logistics company before moving to Washington, D.C. in 1999.

Tri Pham, Mgr.-Strategic Planning & Analysis • Pratt & Whitney Canada



Tri Pham joined Pratt & Whitney Canada in 1983 and worked for seven years as an aerodynamic engineer in the turbine area.

For three years, he was an account manager for the PW300 engine and has held his current position since 1993, for which he is responsible for business strategy, product planning, market research and forecast as well as competitive analysis.

Prior to joining Pratt & Whitney Canada, he worked at Canadair in the advanced design and technology department.

He holds BS and MS degrees in mechanical engineering with honors, as well as an MBA in finance from McGill University.

Michael Miller, Director-Market Planning & Analysis • Rolls-Royce NA

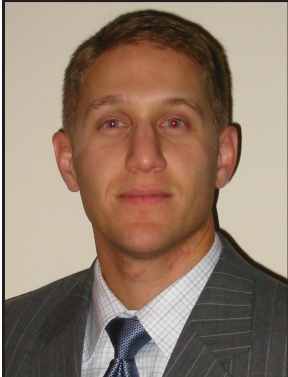


Mike Miller has more than 30 years of aviation experience having worked for two airlines - including Presidential Airways and Delta Air Lines -- and three aerospace manufacturers - including British Aerospace, Saab Aircraft of America and Fairchild Dornier. He has also consulted for Ernst & Young and AVITAS. Prior to his current position with Rolls-Royce, he was Senior Director of Market Development at Fairchild Dornier.

Mike's present responsibilities include forecasting and analysis of aircraft and engine demand within Rolls-Royce's Corporate and Regional Aircraft Business Unit.

Mike has a bachelor's degree from George Mason University in Fairfax, VA.

Ian Gurekian, VP-Marketing Operations • GECAS



Ian Gurekian joined GECAS in 2003 as its Portfolio Analyst and has since been promoted to VP Marketing Operations where he is responsible for forecasting and analyzing industry trends as well as macro-economic factors that affect the overall health and direction of GECAS' \$50 billion asset-backed exposure. Ian also works closely with GECAS' front-end representatives evaluating and pricing strategic placement options of the group's 1,600 aircraft.

Prior to joining GECAS in 2003, he spent four years at SH&E as a Senior Consultant within the Privatization and Restructuring Group where his unit was assigned exclusively to international engagements aimed at bringing about the privatization of state-owned airlines.

Mr. Gurekian holds an MBA in aviation management from Montreal's Concordia University in association with IATA, as well as a degree in international business from Queen's University in Kingston, Canada.

Rollie Vincent, President • StrategyOne Consulting



Rollie Vincent draws on over 20 years of civil aviation experience to help customers develop their business, market, and product strategies to build and/or regain profitability.

Rollie's areas of specialization include strategy, marketing, and business development; market research, analysis, benchmarking, and competitive positioning; demand forecasting, cost analysis, and pricing; new product and service development; and acquisitions and divestitures.

His experience includes being process owner for strategy, business development, marketing, learning, and communications for two leading aircraft manufacturers.

Rollie holds an MBA in international business and marketing and an MA in economic geography from McGill University.

Brian T. Foley, Director-Marketing • Dassault Falcon Jet



In addition to assisting the President and CEO, Brian Foley oversees the marketing efforts of Dassault Falcon Jet, including strategic planning, new business and product development, market research, Web development, technical sales support, and the department's financial and administrative matters.

In addition, he keeps those in the aircraft transaction community informed about Dassault and its products.

Prior to that, he worked for Boeing commercial in Seattle as a flight test engineer and later as marketing manager. Brian brings with him over 25 years experience in the aerospace industry, including the last 20 years at Dassault Falcon Jet.

Brian holds a dual technical degree in aerospace and mechanical engineering from Syracuse University and an MBA from Seattle University. He is a recently rated instrument pilot.

Gerald W. Bernstein, Partner • Velocity Group



Gerald Bernstein has over 25 years of experience in aviation consulting. He specializes in forecasting GA, business and regional aircraft and aircraft component sales, and in enhancing the competitive positioning of clients within these markets.

In 2005, he merged Stanford Transportation Group with other companies to form the Velocity Group. He co-founded Stanford Transportation Group in 1997, prior to which he spent 16 years at SRI International, where he had both professional (project) and management responsibility for the company's civil air transportation and aerospace industry projects. He was also Vice President in charge of consulting activities at BACK Associates.

Gerald has a BS degree in aeronautical engineering from Rensselaer Polytechnic Institute and a master's from Stanford. He is Chairman of the National Research Council Transportation Research Board's Aviation Economics and Forecasting Committee.

Dr. Kevin P. Michaels, Principal • AeroStrategy



Kevin Michaels is a co-founder of AeroStrategy and manages its US office in Ann Arbor, MI. He has 20 years experience in aviation, which includes a broad range of consulting expertise developed from engagements with leading aviation and aerospace companies throughout the world.

Dr. Michaels was previously a Principal with The Canaan Group and Director-Strategic Development with Rockwell Collins Government Systems. He began his career as a project engineer with Williams International.

Dr. Michaels holds BS (aerospace engineering) and MBA degrees from the University of Michigan and MSc and PhD degrees in international relations from the London School of Economics.

Matthew Andersson, Sr. Aviation Consultant • CRA International



Matt Andersson has over 25 years of civil commercial aviation operations, investment and management experience in the business and regional aviation sectors. He is a Senior Consultant to CRA International (Charles River Associates), a leading publicly-traded economics, finance and business strategy firm and supports their aerospace, defense and transportation practices.

In 1998, he founded *Indigo*, the nation's first corporate jet airline, backed by American Express Corporation. Mr. Andersson also worked in banking with Merrill Lynch & Company and in the telecommunications industry with Ameritech International.

He is the author of several publications on strategy, privatization and policy in the aviation, telecommunications and banking industries and has been featured in *The Wall Street Journal*, *The Financial Times*, *The Economist*, *The New York Times* and *BBC Radio*, among others.

Dr. Ronald J. Epstein, VP-Equity Research • Merrill Lynch



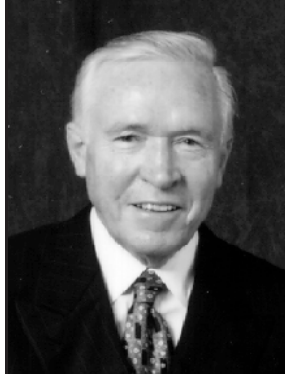
Ronald J. Epstein joined Merrill Lynch in 2001 as an Industry Analyst.

He follows Aerospace/Defense and Multi-Industrial Companies with large aerospace components. Prior to joining Merrill Lynch, he was a research scientist working in the Applied Aerodynamics Technology Group at Boeing Phantom Works.

During that time, he was also an adjunct faculty member in the Department of Mechanical Engineering at Washington University in St. Louis, where he taught courses on Fluid Dynamics and Control Systems.

Ron completed his MBA with honors from the Wharton School at the University of Pennsylvania. He also holds a Ph.D. in mechanical engineering from Duke University and a BA with highest honors from Skidmore College.

Gilbert W. Speed • Conference Chairman



Gilbert Speed has spent over 50 years in the aviation industry. He started as a student apprentice in 1952 at The Bristol Aeroplane Company (now part of BAE SYSTEMS). In 1957 he moved to the US and worked as a Development Engineer on new aircraft for Eastern Airlines in New York, working on the DC-8 and Lockheed Electra. In 1959, he joined Pan Am as a Structures Engineer, and later an Aeronautical Engineer. At Pan Am he worked on the specifications for the 727, 707 Freighter, Concorde, and Dassault Fanjet Falcon.

He left Pan Am in 1965 to become VP Marketing for Tridair Industries in California. In 1968, he founded Transequip (now part of Telair International), which manufactured composite panels, cargo and baggage containers and cargo systems; he sold his interests in 1978.

Mr. Speed founded SPEEDNEWS in 1979, and in 1991, launched SPEEDNEWS DEFENSE BIWEEKLY. In 1986, he started the first conference dedicated to briefing suppliers.

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